

WE ARE
30



paul jeffreys
sold



paul jeffreys
let by

Celebrating
30 years

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“ In 1992 John Major was prime minister, you had to rent a video to watch a film at home, and hardly anyone had a mobile phone. ”

30 Years! How that time has flown by and what a different world we are living in now. In 1992 there was no internet to speak of – yes amazing as that may sound! There was no information at your ‘fingertips’. Property details had no floorplans and black and white photos! How did we ever sell property I hear you ask?!

Well, through hard work, honesty, integrity knowing our market and never forgetting we act for the vendor.

Let us amaze you even more and give you some prices from 1992. The first sale we ever agreed in March 1992 was a 3 bedroom semi detached house in Hythe for £48,000, the equivalent in 2022 would be around the £320,000 mark. In April we sold a 2 bedroom maisonette for £37,000, £180,000 in today's money. In September we sold a dated detached chalet in Lower Mullins Lane for £82,700, again in today's money £490,000!!

We have been letting property in the Waterside and surrounding areas for over 24 years. We manage a portfolio of properties on behalf of clients all over the world worth in excess of £25million. We are Propertymark, ARLA members so we are able to keep all of our landlords up to date with all current regulations and changes in the lettings field. Our experienced team know the letting market inside out, so if you have a property to Let you know you are in safe hands.

Over the years we have had some amusing incidents. Paul was carrying out a viewing on an empty property and ended up accidentally locking himself in and had to climb out of the front lounge window which coincided with a police car driving past at the same time! Paul spent the next 20 minutes explaining what had just happened!

We have always gone the extra mile to help our customers, a prime example of this is Jeff delivering a key at 9:00pm one evening to a purchaser who had completed but was travelling from Scotland.

We sold a property to an elderly client 10 years ago and throughout the transaction she couldn't wait to move in. The day after completion she arrived in our office handing us the key back and instructed us to sell her 'New' property as she decided that it wasn't right for her!

In June 2021, Paul's co-founder Jeff retired from the business and is now enjoying a well-earned rest. Matt (Paul's son) has stepped into Jeff's well worn shoes and Jeff's seat was still warm when Matt took his desk! We are supported by our fantastic and loyal team which includes our secretaries Tina & Helen who have been with us for 26 & 25 years respectively!

So here is to the next 30 years, we will always continue to offer the same professional, friendly service that people have come to expect from us over the years and that is why so many people come back to us time and time again.

“ If you feel 2022 is your year to move or Let your property, give us a call and we can offer you a pressure free valuation. ”

If you are already on the market with another estate agent you must adhere to the terms of their agency agreement to avoid paying two commissions.

independent estate agents

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